



Dental, Vision, and Hearing (DVH)

SunFire is excited to announce a new product line, DVH! These plans give you more flexibility to enhance beneficiary benefits.



Dental, Vision, and Hearing Quoting

- DVH is available to clients of all age groups & their families.
- Benefits ranging from \$750 to \$10,000.
- Ready-to-sell (RTS) information is integrated into the DVH plan list when quoting.
- Ability to cross-sell DVH plans after a Medicare Supplement enrollment.

Initial Carrier Launch With:

- NCD
- *April 2024*: Aetna
- *Coming soon*: Humana

SunFire

PLANS FOR 48110

- Medicare Advantage/Part D
- Part D
- Medicare Supplement
- Medicare Advantage
- Special Needs
- Hospital Indemnity
- Dental, Vision, Hearing

▼ Dental Vision and Hearing \$1,000 **\$28.56**
Monthly Plan Premium

Dental Vision Hearing

Dental	Yearly plan max	\$1000.00	Vision	Exam coverage	After deductible, covered at 60% year 1, 70% year 2, and 80% year 3 and after
	Deductible	\$100.00		Materials max	Up to \$200 during any two policy years
	Preventative	After deductible, covered at 60% year 1, 70% year 2, and 80% year 3 and after		Waiting period	6 months
	Basic coverage	After deductible, covered at 60% year 1, 70% year 2, and 80% year 3 and after	Hearing	Exam coverage	After deductible, covered at 60% year 1, 70% year 2, and 80% year 3 and after
	Major coverage	Covered at 60% after deductible		Materials max	Up to \$500 during any one policy year
	Waiting period	12 months for major coverage		Waiting period	12 months
	Ortho	No coverage			
	Implants	No coverage			

[Plan Links](#) [Enroll](#)

Quote and Enroll DVH Plans:

- At the **end of a Medicare Supplement** enrollment. All applicant information entered on the MS form will be stored and populated on the DVH form.

The screenshot shows a web browser window with the SunFire logo. A modal window is open, displaying a confirmation message for 'SMITH, WELLS' with a green checkmark and the text 'Successful Submission'. Below this, there is a 'Recommended Plans' section with the instruction 'Use current contact information to quote:'. Two plan options are shown: 'PDP' starting at \$18 a month with a 'View plans' button, and 'DVH' starting at \$12 a month with 'View plans' and 'Add dependents' buttons. At the bottom, there is a 'Save as PDF' link and some blurred text.

- As a **standalone product**:

The screenshot shows a web browser window with the SunFire logo. The 'Plan Information' section contains a prompt 'Please select the plan types to discuss with the customer:' followed by a row of buttons: 'MAPD', 'PD', 'Med Supp.', 'MA', 'Special Needs', 'HI', and 'Dental Vision Hearing' (which is highlighted). Below this is the 'Plan Underwriting' section, which includes a 'Date of birth' field with a date picker (mm / dd / yyyy), a 'Gender' section with 'Male' and 'Female' buttons, and a question 'Do you need to add a spouse or children to this plan?' with 'Yes' and 'No' buttons. At the bottom, there are two dashed boxes with 'Add a spouse' and 'Add a child' buttons.

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Enrollment Carriers

CARRIER	PRODUCT TYPE	AVAILABLE STARTING
NCD by MetLife	Dental only	Available now
Aetna	Dental, Vision, Hearing	Q2 2024
Humana	Dental, Vision, Hearing Dental only Vision only	Q2 2024

FAQs

What's the DVH footprint?

DVH is available in all states except Washington (WA).
The initial product offering will be available to individuals of all ages (0-100+) and their families.

How do I access DHV plans?

Access DVH plans through Blaze and Blaze Connect when you have a DVH Ready-to-Sell (RTS) status. Your RTS status is based on your states license and appointment status with each Carrier. Carriers supply RTS files to SunFire daily.

How do I combine a MS and DVH enrollment?

When you complete an MS enrollment, a DVH quote can be started from the MS success page along with PDP. Click the 'View plans' button to complete an enrollment for an individual or click the 'Add dependents' button to quote a family enrollment.

Can I quote a standalone DVH enrollment?

Yes, DVH is available to be purchased on its own. You can access stand-alone DVH plans through the Blaze and Blaze Connect platforms.

What carriers will be available at launch?

Aetna and NCD. Aetna's plans include benefits for dental, vision and hearing as a package with annual maximum benefits ranging from \$1,000 to \$5,000. NCD will initially offer dental benefits only with annual maximum benefits ranging from \$750 to \$10,000.

When will more Carriers be available?

Humana DVH, Dental only and Vision only plans will be released in Q2. Additional Carriers and plans will be released throughout 2024.

Carrier Brochures

Aetna Protection Series

<https://mobile.aetna.com/appConfig/SSleAPP/Broker/Documents/DVH/AL/SSICLIDH04340AL.pdf>

Aetna Protection Series Plus

<https://mobile.aetna.com/appConfig/SSleAPP/Broker/Documents/DVHPlus/AL/CLIDS06597.pdf>

NCD by MetLife

Complete level

<https://drive.google.com/file/d/1SmtqklqTdCmfJ2HZolmFjkjDzh9k2UHz/view>

Essentials level

https://drive.google.com/file/d/1uKQdgv5KWI_UO5IzcvRRMzdiHFigOJ2n/view

Value level

<https://drive.google.com/file/d/1dkTQSZlt1GA6-ofZ-HPSI2jllJJuZzx-/view>

Humana Extend

5000 level

<http://apps.humana.com/marketing/documents.asp?file=4554641>

2500 level

<http://apps.humana.com/marketing/documents.asp?file=4554615>

1250 level

<http://apps.humana.com/marketing/documents.asp?file=4552340>