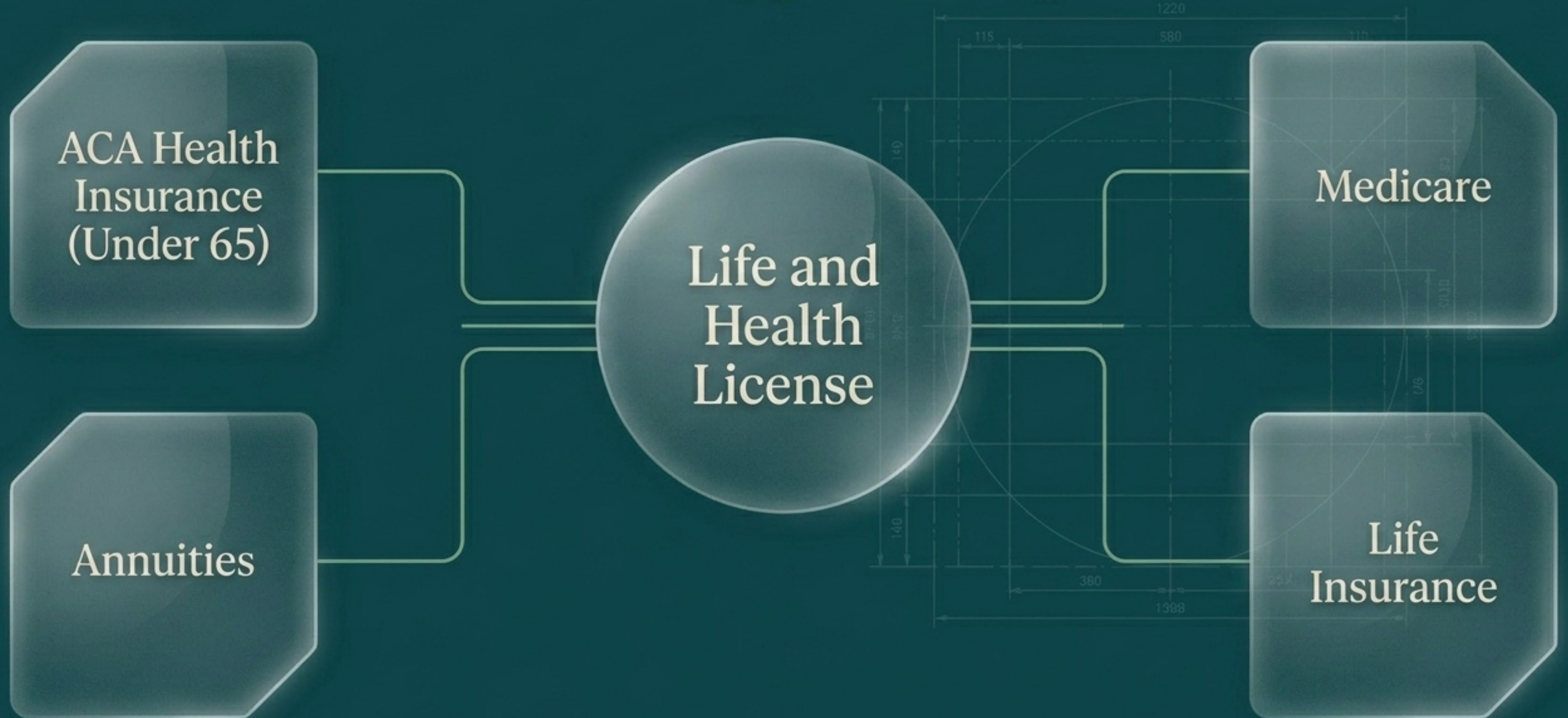


# How to Get Your Insurance License

## (Step by Step)



# One License, Infinite Opportunity



# The Four Steps to Licensing

Step 1:  
Course



Step 2:  
Exam



Step 3:  
Background Check



Step 4:  
Application



# Step 1: Pre-Licensing Education

**20 to 40  
Hours  
Required**

**\$100 to  
\$300  
Cost**

**Takes  
1 to 2  
Weeks**

**Focus heavily on practice exams to learn exactly  
how real questions are worded.**

# Step 2: The State Exam

**Format:**  
Multiple choice  
and proctored

**Duration:**  
2 Hours



## Step 3: Background Check

Service: IdentoGO (in-person)

Time: 15 Minutes

Cost: \$30 to \$50

Results: Clears in a few days

# Step 4: The Application

Submit via  
NIPR portal  
(State Dept. of  
Insurance)

Cost: \$50 to \$200

Result:  
National  
Producer  
Number (NPN)

# The Federal Marketplace Add-On



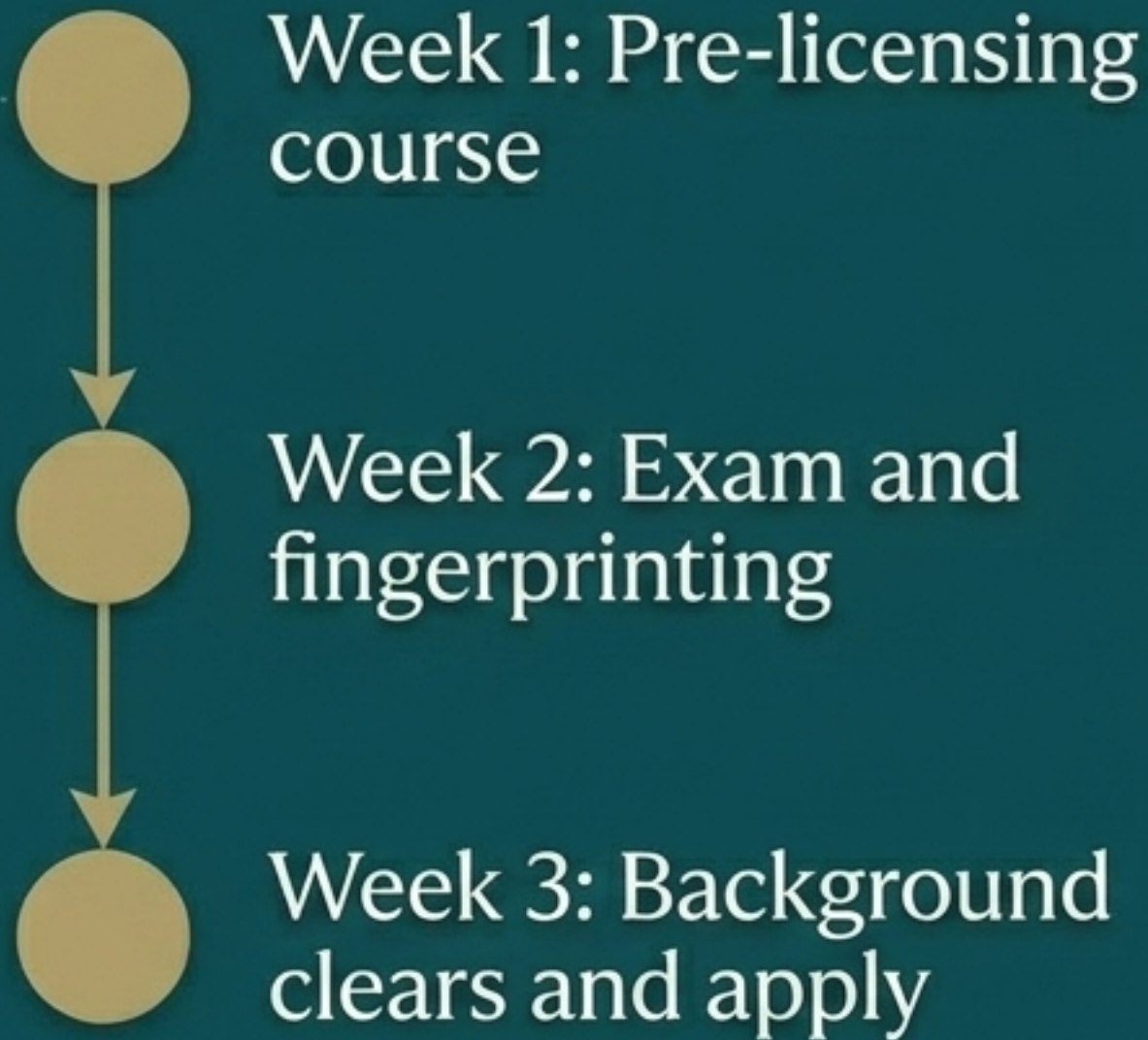
Requirement: FFM Certification via CMS

Format: Online and Free

Time: 4 to 6 Hours

Status: No extra license required; renews annually

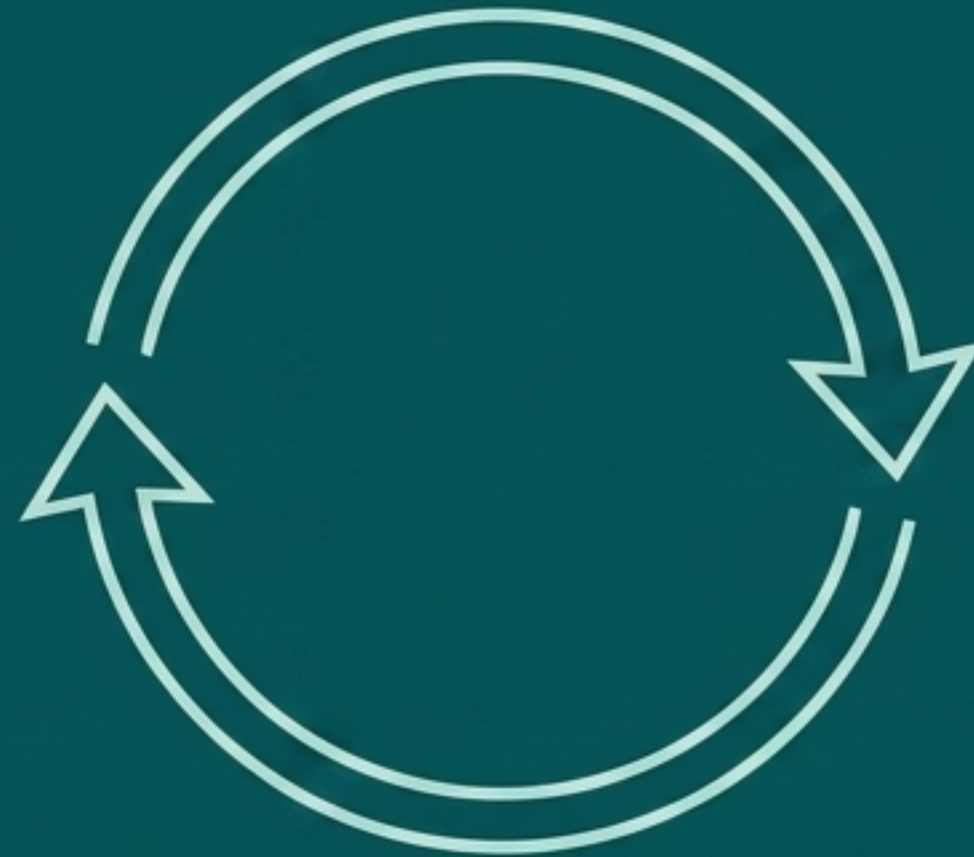
# Realistic Walkthrough



**Total Time:  
30 Days**

**Total Cost:  
\$200 to \$500**

# Keep Your License Active



Renews every 2 years  
Requires 24 hours of continuing education

# Your Next Step

**1**

Go to your state Department of Insurance website

**2**

Look up Life and Health pre-licensing requirements

**3**

Pick an approved course