

MEDICARE EXPRESS

MEETINGS

*Turn Ordinary Agents Into Producers
Turn Producers Into Production Machines*

We are currently working with many of the top MA carriers and agencies in the market.

Results from the second quarter, 2023 (April 1 - June 30)

All Agents

Meetings Completed **2,795**
Apps Submitted **938**
Conversion Rate **33.56%**

Top 50% Agents

Meetings Completed **1,475**
Apps Submitted **717**

Conversion Rate
48.60%

Bottom 50% Agents

Meetings Completed **1320**
Apps Submitted **221**

Conversion Rate
16.70%

Medicare Express Meetings are not leads. They are not appointments.

They are pre-qualified, high intent, in-person sales meetings set up to create enrollments that will stay on your books.



We have a **7-8 minute conversation** on the phone with the consumer, qualifying and disqualifying them. We identify benefits wanted and needed that are available to them in their market.



Your beneficiary will know which carriers will be a great fit for them with which benefits they can get and be responsive to switching plans.



Your meeting will be confirmed and verified before it happens.



Your beneficiary will **view a 12-minute video**, building your credibility and establishing rapport while we resell the benefits and create a sense of urgency for your meeting.

What all this means for you is...

More Quality Enrollments, At Scale, Year-Round!

We have limited availability to onboard agencies, and we are working with **YourFMO** to optimize this process for success for all.

We will be active throughout the third quarter with an emphasis on DSNPs and Turning 65 enrollments. **We will not be onboarding any new agencies after September 15th**, so time is of the essence for agencies wanting to participate.