

DUBLIN



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DUBLIN

2024 MUTUAL SALES LEADERS

Qualification Highlights

QUALIFICATION PERIOD:

January 1 through December 31, 2024

PRODUCTION REQUIREMENT:

250,000 Production Credits

Product	Production Credit* per Dollar of ANBP
Medicare supplement	1
Medicare supplement Internal or Affiliate Conversions/Replacements**	0.5
Dental/Vision	1

* Excludes Washington Medicare supplement applications and North Carolina Medicare supplement and Medicare Select Affiliate conversions and Internal Replacement applications.

** Medicare supplement internal conversions/replacements and affiliate conversions/replacements receive one-half credit up to a maximum of 125,000 production credits.

