

# Humana®

## The more you sell, the more you Achieve.

Just extended through Q1: unlimited incentives with Humana Achieve



**Producers can earn up to \$300 per issued Humana Achieve Medicare Supplement policy depending on the underwritten mix with the Humana Achieve Underwritten Business Bonus.**

### **Pays on all policies on the following payout schedule:**

<b>40%-49% Underwritten</b>	<b>\$50</b> per issued policy
<b>50%-59% Underwritten</b>	<b>\$100</b> per issued policy
<b>60%-69% Underwritten</b>	<b>\$200</b> per issued policy
<b>70% + Underwritten</b>	<b>\$300</b> per issued policy

Qualify with just three approved applications in a month – regardless of underwriting class. Valid January, February and March 2022.

\*Program excludes business issued in IN, SC, TN & WI. Payouts will be made according to the table above but are subject to maximum permitted compensation rules for year one of a policy defined by state regulations and may be adjusted to the maximum allowed amount.

## **Call your Humana upline for full product details.**

**For Agent Use Only. Not For Public Distribution.**

Excludes underage disability applications and High Deductible Plan G. Issued cases must be specific to Humana Achieve Medicare Supplement Plans. Program period runs from 1/1/2022 to 3/31/2022. Qualification is evaluated by calendar month and will be paid according to each individual month. Integrity Marketing Group (INTEGRITY) has the exclusive right to change the qualifications and/or rules for this program at any time, including cancellation. All decisions by INTEGRITY regarding program and/or its cancellation are final. Humana has no obligation to sponsor or pay any of the costs of the program for any qualifying participant related to this program. Any payments related to this incentive program will be administered by Integrity Marketing Group. Agent must be actively contracted and appointed with Humana and remain in good standing with Humana throughout the duration of the contest period. Agent may be obligated to disclose compensation to clients and prospective clients. Because state laws vary, agent should be aware of and comply with applicable state compensation disclosure requirements. Reporting of compensation from this incentive program and tax implications of this incentive program are the responsibility of the agent. Except as expressly modified herein, all provisions of the Humana Producer Contract and the Humana Individual Products Producer Partnership Plan (PPP) apply to this incentive program.