



# 2013 BROKER RETREAT

## Dominican Republic

Come and join us for 6 days and 5 nights in paradise. We will be staying in the 5-Star resort Iberostar Grand Hotel situated on the stunning white sand and turquoise waters of Bávaro beach.

Iberostar is consistently recognized as one of the top luxury hotels in the world and boasts outstanding accommodations, restaurants, and nightlife. The Iberostar Grand Hotel Bávaro Beach is located in one of the top destinations in the Caribbean and provides a backdrop for an unforgettable time for you and a guest.

Feel free to relax by the pool, enjoy the world class appointments or visit the renowned beach. Sentinel will treat you and a guest to either a luxurious spa package or a round of championship golf.

**Travel Dates: May 2, 2013 - May 7, 2013**



### Production Requirements:

- Minimum Production - 90,000 Credits
- Credits Awarded per Application
- Annual Premium:
  - Final Expense Only - 80%
  - MedSupp Only - 50%
  - Combo - 100%
  - Annuity - 6% (15,000 Production Credit Max per case)
- Top 15 MedSupp/Life Agents
- Top 15 Annuity Agents
- For 3 qualifying agents FMO will receive 1 invite
- From Jan. 1, 2012 - Feb. 28, 2013

Qualification Requirements: Applications submitted within qualification period of 1/1/2012 through 2/28/2013 all applications must be issued by 3/14/2013. Official invitations will be extended at Sentinel's discretion based on the top 15 agents for Life/MedSupp and the top 15 for annuities (agents may qualify under either requirement but not both.) Individual production only, LOA agents cannot be combined under a single agency. Producer must be in good standing to qualify and have an active contract on the date of departure. Premium lapses occurring during the qualification period will be deducted from gross premium credits. There will be no cash substitute awards and no other Agent Retreat will be provided in lieu of attendance. Qualifications and dates may change at any time at Sentinel's sole discretion without notice.

