



**Gerber Life
Insurance Company**

2012 MATERIALS AVAILABLE

Medicare Supplement
December 8, 2011

EFFECTIVE TODAY:

The 2012 Medicare supplement and SELECT marketing materials, with 2012 copays and deductibles, are available to order through your normal channels.

**2012 MEDICARE
DEDUCTIBLE AND
COINSURANCE
CHANGES:**

Feature	2011 Benefit	2012 Benefit
Part A Inpatient Hospital Deductible	\$1,132	\$1,156
Hospital Coinsurance		
▪ 61-90 days	\$283	\$289
▪ 91-150 days (lifetime reserve)	\$566	\$578
Skilled Nursing Facility Care Coinsurance		
▪ 21-100 days	\$141.50	\$144.50
Part B Physician's Services and Supplies Deductible	\$162	\$140

MATERIALS:

The 2012 Medicare supplement and Medicare SELECT app books, outlines and brochures with 2012 copay and deductible amounts, are available to view/download at www.gerberlifegroup.com.

PLEASE REMEMBER . . .
These materials are to be used to write new business with an effective date **on or after January 1, 2012.**

The 2011 brochures, outlines and app packs will remain available for viewing and downloading only at www.gerberlifegroup.com through the end of the year.

APPLICATION BOOKS

The base form numbers for your Medicare supplement **application books** remain the same however, beginning today those with **Print Date 12/8/11** contain the 2012 copay/deductibles.

BROCHURES

The 2012 brochures have new form numbers, see the chart on page 2 for your state.

Note: The Center for Medicare and Medicaid Services (CMS) has not released the 2012 buyers guide, *Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare*. We will notify you once it is released and available to order. In the meantime, continue to provide your clients a copy of the 2011 guide.

QUESTIONS:

Call: (877) 617-5592
E-Mail: GerberSalesSupport@medsuppservices.com

2012 Brochures:

STATE	2012 Brochure	STATE	2012 Brochure
AL	T03_654	ND	T03_654
AL - SELECT	T03_655	NE	T03_654
AR	T03_654_AR	NH	T03_654_NH
AZ	T03_654_AZ	NJ	T03_654_NJ
CA	T03_654_CA	NM	T03_654
CO	T03_654_CO	NV	T03_654
DE	T03_654	OH	T03_654_OH
FL	T03_654_FL	OH - SELECT	T03_655_OH
FL - SELECT	T03_655_FL	OK	T03_654_OK
GA	T03_654_GA	OK - SELECT	T03_655_OK
IA	T03_654	OR	T03_654
ID	T03_654_ID	PA	T03_654_PA
IL	T03_654	PA - SELECT	T03_655_PA
IN	T03_654_IN	SC	T03_654
KS	T03_654_KS	SD	T03_654
KY	T03_654	TN	T03_654
LA	T03_654_LA	TN - SELECT	T03_655
LA - SELECT	T03_655_LA	TX	T03_654_TX
MD	T03_654_MD	TX - SELECT	T03_655_TX
MI	T03_654_MI	UT	T03_654
MN	T03_654_MN_B	UT - SELECT	T03_655
	T03_654_MN_EB	VA	T03_654
MO	T03_654_MO	WA	T03_654_WA
MS	T03_654	WI	T03_654_WI
MS - SELECT	T03_655	WV	T03_654
MT	T03_654	WY	T03_654
NC	T03_654_NC		
NC - SELECT	T03_655_NC		