



**Gerber Life
Insurance Company**

JANUARY 2012 RATE ADJUSTMENTS NEW HAMPSHIRE

MEDICARE SUPPLEMENT
December 8, 2011

RATE ADJUSTMENT:

Effective **January 1, 2012** on all **2010 Modernized Medicare supplement new and inforce business** in **New Hampshire** the following rate adjustments by plan will be effective:

MODERNIZED
*(POLICIES EFFECTIVE
ON OR AFTER JUNE 1, 2010)*

Medicare Supplement Rate Adjustment New and Inforce Business			
State	Rate Adjustment*		
	Plan A	Plan F	Plan G
NH - Supp	15%	15%	15%

MARKETING MATERIALS:

The app books have been updated to include the new outlines and are available to order effective through normal channels beginning today.

State - Product	New Outline	New App Book <small>Print Date: 12/06/11</small>
NH- Supp	T03_162_NH_0112	T03_313_NH

12-MONTH RULE:

For New Business: Rates are locked in the date the application is signed, but that rate will continue for 12-months following the **effective date of coverage**. This allows for a true 12-month guarantee to those individuals who are turning 65 and applying early. Their premiums will remain the same for the first 12-months that their policy is inforce.

QUESTIONS:

Call: (877) 617-5592
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